



Sage 200 Construction Product Overview

Benefits

Optimise contract performance. Providing you with an effective strategy for contract negotiations, helping to reduce the business risks involved in the delivery of construction projects.

Manage budgets & costs. Measure performance against targets throughout the project lifecycle, with planning and budget functionality that allows informed decisions to be made.

Enhance customer relationships. Integrated CRM helps you keep track of key stakeholders by fully synchronising data between your financial, commercial and CRM software.

Integrated control of project variables. Coordinate your whole business from a single system that links your financials, purchasing, contract costing, payroll and subcontractors.

Estimating. A simplified solution for processing tenders and quotations which also allows you to convert estimates into contracts easily.

Sage 200 Construction is out-of-the-box financial and operational contract management software based on Sage 200, for monitoring contract costs and budgets while managing cash flow and relationships. Ideal for medium-sized contractors, subcontractors, house builders and other construction-related companies that need to manage contracts.

This software provides you with:

- Effective contract management
- Control of budgets and clear sight of costs
- Integrated CRM
- Coordination of your whole business from a single system
- A simplified solution for processing tenders and quotations

Sage 200 Construction provides real-time visibility of contract information, allowing you to manage budgets and costs effectively while measuring performance against targets throughout the project lifecycle, minimising risk and allowing informed decisions to be made with confidence.

A number of the system's features focus on streamlining operational processes, such as automated subcontractor CIS processing, contract enquiries, production of applications, certificates, payments, invoices, and purchase orders. The software also allows you to easily track subcontractor insurances, applied values, materials delivered, and on/off hire dates.

Sage 200 Construction's integration links control of your financials, purchasing, contract costing, payroll and subcontractors, ensuring key project data is easily shared across the organisation. Stock can be booked out and automatically updated in your accounts system, while payroll integration allows timesheets to be processed efficiently. An integrated CRM function helps you keep track of key stakeholders, with fully synchronised financial, commercial and CRM software providing the relevant employees with a complete picture of your customers, suppliers, subcontractors and other third parties. Role tailored views also bring all key information relevant to each individual's role together on a single screen, improving efficiency.

The system provides a simplified estimating solution that allows the conversion of estimates into contracts by processing tenders and quotations from enquiry register, to tender submission. Flexible libraries for easy quote-building and supplier/subcontractor price comparison are provided by the software, while a report comparing purchase and actual costs on won contracts provides useful feedback for future tendering.

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Features	
Contracts	<ul style="list-style-type: none"> • Sub-Contractor Retention, Discount, Insurance, Trade, and CIS, recording • Standard or Client specific Response codes with associated response times • Ability to Import Contracts and Standard Contract templates • Contract Analysis and Variations recording and default Contract Retention, Discount, and VAT settings • Multi-level structures and Itemised Cost & Revenue budgets • Itemised Retention, Discount, and VAT settings • Contract specific Sub-Contractor Retention, Discount, and Self Billing settings
Quotations	<ul style="list-style-type: none"> • Ability to import Schedule of Rates such as NHF, NSR, and SMM7 • Standard or Client specific Schedules of Rates and enquiry logging with Won and Lost Analysis • Unlimited user definable libraries and multi-level Cost structures • Search for suitable suppliers or subcontractors by trade and/or region and generate enquiries • Supplier/Subcontractor quote comparison • Adjust estimates by individual items, individual supplier/subcontractor, or against the whole tender • Flexible quotation production and budget costing by plot or unit • Estimate details transferred into the Contracts module
Job costing	<ul style="list-style-type: none"> • Subcontractor and Client self-billing - Itemised Applications, Certificates, and Payments • Contract Invoicing and cumulative and Non Cumulative documents • Automated Retentions, CITB deductions, Discounts and CIS processing • Track transactions and tax payments and comply with UK legislation • Purchase Order processing including Plant Hire Tracking • Integrated labour timesheets, management of stock movements and cost Accrual recording • Transactions posted in batches to the relevant ledgers with no need for rekeying • Full drill-down on Contract to subcontractor, supplier, and employee transactions • Monitor actual costs against estimated/budget costs • Aged application reporting showing monies applied for, certified and paid, by client and/or contract • Client and Sub-Contractor Retention tracking and a full suite of User Amendable Reports • Access to data via Microsoft Excel for Reporting, Trending & modelling
Financial management	<ul style="list-style-type: none"> • Speed batch entry and foreign currency capability • Nominal cost centre and departmental analysis • Multi-company consolidated financial reporting and group budgeting capabilities • Open or closed period accounting and user-defined trading periods • Comprehensive customer records with instant links to their sales orders • Credit management tools and automated payments based on early settlement discounts
Commercials	<ul style="list-style-type: none"> • Price books for flexible trading • Full or rapid order entry mode and back-to-back sales ordering • Suggested order list compilation, based on shortfall and existing orders • Margin analysis
Managing wages and salaries	<ul style="list-style-type: none"> • HMRC-accredited payroll software • Quick links make less common tasks like recording sickness and maternity much easier • Simplified screens and automatic calculations make daily tasks and payroll complexities easier and more efficient • Totally secure online submission of your year-end reports • Salary forecast tool predicts the impact of pay increases, bonuses or overtime plans • Multi-company and multi-user • Updates financials with payroll payments
Contact Relationship Management (CRM)	<ul style="list-style-type: none"> • Sales force automation for managing, forecasting, and reporting on the entire sales cycle • Marketing automation for targeting the right customer at the right time • Customer service automation with real-time access to customer information • Mobile access via BlackBerry smartphones • Two-way Outlook integration • Automate predetermined business rules across all channels, departments, and employees with the automated process workflow

Availability of certain features and functions subject to licensing options.

